



Orange County Valley of the Scottish Rite

Scottish Rite News

Volume 2 Issue 12

Newsletter Date December 2016

Personal Representative's Message



My Brothers,

'Tis the season to be jolly! Please remember to bring an unwrapped toy to our Stated Meeting on Dec. 5 for children of our Veterans. These are the children of wounded Veterans that are having difficult times and need a helping hand. They have been there for us and now we have a chance to be there for their kids. Please lend a helping hand and bring a gift.

We will have our annual Christmas party for the children from our OC Childhood Language Center after our stated meeting. Also a very big visit from the man in the red suit. While we are having our meeting the children, visitors and our ladies will have dinner and the program will start when we enter the dining room for our meal. PLEASE stay and support our kids and have dinner with us. Please call the office and make your reservations (714-543-7277), this will greatly help our caterer provide enough food for all of us.

Our year is coming to an end and we will be electing new line officers at our December Stated Meeting and I hope everyone will be there to support this important election. Our installation will be held on Sunday, January 8th with pictures at 1:00 PM and the installation at 2:00PM. A reception will be held following the installation in the dining room. At that time we will be able to congratulate our new officers and the installing team. I know all of the new officers will appreciate your support in being there for them.

Our Stated Meeting will be on January 9th with our new officers in their new stations. With your support, this should get us started on another GREAT YEAR .

Kristi and I wish all of you a very blessed Merry Christmas, a Happy Hanukkah, and a healthy and Happy New Year!!!!

REMEMBER, MY BROTHERS, GET INVOLVED YOU DO MAKE A DIFFERENCE!!!!!!!!!!

Fraternally,
Ill. Rick Wood, 33°
Personal Representative

**Be sure to visit our new Scottish Rite web site
at OCSCOTTISHRITE.ORG!**

**We need your email address so we can
electronically send you the Scottish Rite News.
Call the office at 714 543-7277 and give it to
our Secretary or leave a message. Thanks!**

Orange County Scottish Rite Officers for 2016

Ill. Ronald A. Seale, 33°
Sovereign Grand Commander



Ill. Frank Loui, 33°
SGIG
Orient of California



Ill. Rick Wood, 33°
Personal Representative of the
SGIG of the Orient of California
(909) 861-3329
richardbwood33@gmail.com



Ill. Bob McNamara, 33°
Asst. Personal Rep.
General Secretary

(714) 970-6555
Macsquest@aol.com



Hon. David Price, 32° KCCH
Venerable Master

(714) 454-8265
dprice@ocscottishrite.org



Kory Levoy, 32°
Wise Master



James Cervantes, 32°
Commander



Mark Hoage, 32°
Master of Kadosh

(951) 898-9335
mshusaac@charter.net



Shawn Smith, 32°Treasurer
Hon. David J. Kussman, 32° KCCH.....Chaplain
Mark S. Hoage, 32°Asst. Secretary
Ill. Lloyd Clayton, 33° Almoner
Ill. Bob Hjorth, 33°.....Director of the Work

James Cervantes, 32°.....Dir. of Ritual
James McCallion, 32°Classroom Director
Mark S. Hoage, 32°Dir. Props and Costumes
Larry Griffin, 32°.....Photographer
Hon. Jack Allastuey, 32° KCCH.....Tiler

Orange County Valley Scottish Rite office: 801 N. French Street Santa Ana, CA 92701
Hours: Monday 10-2, Tuesday 10-11:30, Thursday—Friday 10-2, Closed Saturday and Sunday
Voice (714) 543-7277, Fax (714) 543-9754

Stated Meetings First Monday of the month, 6:30pm, dinner follows @ 7:15pm (reservations requested)
Anaheim DeMolay Center, 303 W. Lincoln Ave. Anaheim, CA 92805

The Valley of Orange County, Ancient and Accepted Scottish Rite of Freemasonry
Southern Jurisdiction of the United States of America,
Office: 801 N. French Street, Santa Ana, CA 92701, publishes the Scottish Rite News monthly. No Subscription Price.

Bro. Mark Hoage, 32°, Editor. (951) 898-9335, email: mshusaac@charter.net or sasrnewsbulletin@gmail.com
All articles must be submitted prior to the 15th of the month.

General Secretary



SECRETARY SEZ—

What a great time of the year to write an article! Thanksgiving has just passed where hopefully you were able to count your many blessings. Now we are approaching the holiday season which includes the Winter Solstice and the New Year, where we can make plans for the next cycle. This is especially important for our Scottish Rite Valley as we elect, install and support our new officers for 2017.

There is information available in the Secretary's Office to help those who desire to fine tune our regular programs and perhaps add some new ones. Our Valley is reaching new heights every year and I am looking forward to great 2017!

P.S. Don't forget to pay your dues!

Ill. Bob McNamara, 33°
General Secretary

Master of Kadosh



Greetings Brothers,

As our year nears its end I would like to express how honored I have been to serve as your Master of Kadosh. I want to wish all of our new Officers the very best and look forward to 2017.

I am seeking any of you who have something to say to take a few minutes to put your thoughts to paper. So many of you have wonderful insights into our craft and I would like to include them in our newsletter. Please submit your contributions by the 15th of the month to sasrnewsbulletin@gmail.com or mshusaac@charter.net.

Fraternally,
Mark Hoage, 32°
Editor/Master of Kadosh

Lodge of Perfection



Greetings my Brothers;

Our year is winding down and it is with great anticipation that we welcome the New Year and 2017 Officer Installation. January 8th at 2 PM at the DeMolay Center is the place to be. Please plan on joining us.

We can be very proud of our Knights of St Andrew...again! On September 7th (Valley of Stockton) and November 19th (Valley of Fresno) our Brother Knights ventured forth to perform Knighting Ceremonies and investing new Charters. Kudos, my Brothers, job well done!



Our California Scottish Rite Foundation held its annual meeting November 19th at Santa Barbara Scottish Rite. The meeting was well attended by Members and Directors from throughout the Orient. The topic receiving the most discussion is the Resolution to limit the amount a Valley CLC can draw upon their reserves to 4.5% annually. I am pleased and proud to relay that our OCCLC is fiscally sound and has not drawn from reserves in over 4 years... thanks to the fine leadership of our Board of Directors, headed by President, Hon. Frankie Rosario KCCH.

Wishing all my Brothers, their family and friends, a blessed holiday season!

Kind Fraternal Regards,

Hon. David P. Price, 32° KCCH
Venerable Master

Senior Warden



Greetings from the West,

I hope this article finds everyone well. As we are approaching the end of the year, I would like to concentrate on a few fundamentals to help in our recruiting efforts. It is human nature; most people give up too soon. Without good follow-up, it is like harvesting a big crop only to let it spoil out on the field.

If you are following up with potential brothers by phone, please use a follow up schedule and please leverage email. It is interesting to realize that most people are only focused on closing hot leads. At first glance this seems to make sense focus on your best opportunities, right? The problem with this approach is that it leaves a lot of good leads, that just need more time and nurturing to wither on the vine.

Calling three times is 68% more effective than calling once and calling six times is 94% better than calling once. As you can see, the odds of making contact go up with each additional call, but there is a max, after 6 calls, back off a bit, as once you reach that threshold, you are not likely to achieve the goal. Remember, the goal is to stay in front in a way that creates value rather than annoyance. It's part art, part science, here are some tips:

Tip #1: Get commitment for the follow up. As an example, you can say something like: "I'll be glad to help you write up the petition and turn it in for you next week. **Tip #2: Build equity and be remembered.** As an example, handwrite a message on a small thank you card that simply says, "John, thank you for taking the time to speak with me today

(Continued on page 10)

Wise Master



Greetings Brothers,

The Test

Several years ago, the story is told of a Mason who always wore his Masonic ring and lapel pin when in public. On some occasions, he rode the bus from his home to the downtown area. On one such trip, he sat down and discovered that the driver had accidentally given him a quarter too much change.

As he considered what to do, he thought to himself: “You’d better give the quarter back. It would be wrong to keep it.” Then he thought: “Oh, forget it. It’s only a quarter. Who would worry about this little amount? The transit company gets too much money in fares anyway, and they’ll never miss it. Accept it as a ‘gift from God’ and keep quiet.”

When his stop came, he paused momentarily at the door, then he handed the quarter to the driver and said: “Here, you gave me too much change.”

The driver with a smile replied: “I noticed your Masonic ring and lapel pin. I have been thinking lately about asking a Mason how to join? I just wanted to see what you would do if I gave you too much change. You passed the test. Can you tell me how to become a Mason?”

When the Mason stepped off the bus, he said a silent prayer: “Oh God, Grand Architect of the Universe. I almost sold you and my beloved Brother Masons out for a mere quarter.”

Our actions are the only Masonic Creed some will ever see. This is a really almost scary example of how people watch us as Masons, and may put us to the test even without our realizing it!! Always be diligent, whether it be at the theatre, restaurant, grocery store, service station or just driving in traffic.

Remember — whether it is a ring, lapel pin or an emblem on your car, you carry the name of our great Fraternity on your shoulders whenever and wherever you call yourself a Mason. You can never tell who might be watching!

Good Men Search for Freemasonry. Freemasonry makes them Better.

(author unknown)

Kory Levoy, 32°

Wise Master

Commander



Brethren,

A few weeks ago I stood on the Île de la Cité in Paris, at a place fairly well hidden in plain sight... it was here that the last Grand Master of the Knights Templar was executed. I’ve been here before, and the meaning of what happened here will never be lost on me. We should also be reminded of the lessons of both the 28th and 30th Degrees of the Scottish Rite. To be engaged in the practice of Chivalry in the Masonic sense should be our daily goal. It’s a bigger task than putting on armor and slaying dragons (let’s be clear, that would be fun too!)... let’s take a moment to consider what the concept of Masonic Chivalry means to each of us and how we might best apply it to our daily lives to the benefit of those around us.

James Cervantes, 32°

Commander - Council of Kadosh

Director of Ritual

Language Center News



*A Community Program of the Scottish Rite Foundation for Children
with Speech and Language Challenges*

Executive Director:

Dr. Judy Montgomery, Chapman University

Speech Language Pathologies:

Leslie Sierra-Guzman, MA CCC-SLP

Chris Switzer, MA CCC-SLP

Laura Garcia-Maxe, MA CCC-SLP

www.OCLanguageCenter.org

Please support your Orange County Childhood Language Center by making
an individual, group, or company donation.

Support our Center by becoming a member:

President's Circle:	A donation of \$500 or more each year
365 Club:	A donation of \$365 each year
Center Club:	A donation of \$100 each year

Supporters of the OC Childhood Language Center for 2016



President's Circle Members

Ill. Rick Wood, 33°	Ted Segerstrom, 32°
Ill. Bob McNamara, 33°	Samuel Brandes, 32°
Ill. Donald Tapia, 33°	Mike Selix, 32° KCCH
Ill. Pete Jantz, 33°	Kory Levoy, 32°
Ill. Ray Godeke, 33°	Tom Olsen, 32°
Robert & Kathy Olsen	Art Salazar, 32° KCCH
Jim Andronaco, Sidepath Inc.	Nick Villaseñor, 32°
Andrew & Palmera Todd	David Kussman, 32° KCCH
Frankie & Cristi Rosario	Anne Hertz
Sylvia & Jim Garrett	David & Deni Frias
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Michelle Cleary	Mark Hammond
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Dr. Mary Kennedy	Ill. James D. Nyfeler, 33°

365 Club Members

Cliff Carpenter, 32°

Center Club Members

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David W. Lockwood, 32°	Frederick R. McCuiston, Jr.
Ill. James D. Nyfeler, 33°	

For Information Please Contact - President

Frankie Rosario, 32° KCCH

Cell: 714-600-6914 - Email: president@oclanguagecenter.org

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OC CLC Events

Orange County Scottish Rite and Childhood Language Center 2016 Christmas Dinner

Please join us on Monday December 5th

At the Anaheim DeMolay Center
at 6:30pm

for the 2016 Christmas Dinner

for Reservations

please contact the

Orange County Scottish Rite Office

801 French Street

Santa Ana, CA 92701-3717

(714) 543-7277

We look forward to seeing you soon!

OC Childhood Language Center

Office: 714-972-2646

Email: info@oclanguagecenter.org

Language Center News



Hello from the Orange County Childhood Language Center and welcome back to our latest newsletter. I am excited to report what has taken place lately at our Center, so without further delay here we go!

The impact we make

This month we have achieved great results at the Language Center. Because of your generosity and the great work from the Chapman staff we have:

Diagnosed 10 children
 Provided 17.5 hours of evaluation services
 Provided 141.5 hours of therapy

I hope you are proud of our accomplishments. Because of you, our center is able stay ahead in providing the best speech and language therapy services, so thank you for supporting our mission.

A backpack for every child

Our Language Center admirer has once again come through for us! We are happy to share with you that every child returning to our center this school year, has received a new and gorgeous backpack or a tote bag full of age appropriate school and art supplies. Because of this donation, each child is now better prepared to face life at school and know we have their "backs". Thank you secret donor!

Look at some of our children receiving their supplies.



Santa is coming to town

On Monday December 5th, the Orange County Scottish Rite Valley will be hosting the annual Orange County Childhood Language Center Christmas Dinner Event at the DeMolay center in Anaheim. We can't wait to see the smiles and hear the laughter of our kids! It is going to be so much fun! Once again, we will celebrate with a wonderful dinner, while Santa Claus distributes presents to all the children attending our Center. We will also hear from the Staff and yours truly, as we share with you our progress, our vision and our future.

Please remember us

Dear brothers, please don't forget our Language Center when you renew your annual Scottish Rite dues or when planning your estate. Please make sure your endowment specifies the ORANGE COUNTY CHILDHOOD LANGUAGE CENTER as the recipient, so your funds are directed to our Center. Also, please remember that all donations are Tax Deductible, so keep us in mind, especially as you prepare to close this year. We truly appreciate and depend on your generosity.

Well, time for me to say until next time, but please remember that you are our cornerstone! THANK YOU so much for supporting this charity, as together we bring the gift of voice to our children.

Sincerely yours,

Frankie Rosario, 32° KCCH

President, Chairman of the Board of Directors

OCSR 2016 / 2017 Calendar

2016

December 5th—Stated Meeting 6:30 pm
 Second read 2017 Officers
 Voting for 2017 Officers
 18th—Academy of Reflection
 DeMolay Center time TBD

2017

January 8th—Installation of 2017 Officers
 DeMolay Center, Photos 1:00pm
 Installation 2:00pm
 9th—Stated Meeting 6:30 pm

December Dinner Menu

Turkey w/Cranberries
Mashed Potatoes
Gravy
Baked Beans
Green Salad
Dinner Rolls
Pecan Pie

Important News

STATED DINNER RESERVATIONS

Our estimate of the number of individuals coming to our Stated Meeting Dinners has not been very accurate. However, using the following guidelines, we are getting very close. If you have been to our Stated Meeting Dinners two of the last three months, your name will be on our dinner list and you will not need to call for reservations. Your cost will remain at \$13. If your name is not on the list, you need to call in for reservations or your cost will be \$15. A list of those not needing to call in will be published in the Scottish Rite News. It will be brought up to date each month.

List for the December Stated Meeting:

Jack Alastuey	Gene Harp	James McCallion	Frankie Rosario
Russ Albright	Bob Hjorth	Bob McNamara	Shawn Smith
Lloyd Clayton	Mark Hoage	George Morton	Bill Talbert
John Elwell	Pete Jantz	Jim Nyfeler	Jay Webb
Anthony Fiorentino	Dave Kussman	Dave Price	Bob White

Rick Wood

The call in numbers are: office 714 543-7277 or cell 714 381-2949

Proposed Officers for 2017

LODGE OF PERFECTION

Venerable Master	Francisco Rosario, 32° KCCH
Senior Warden	Scott E. Davis, 32° KCCH
Junior Warden	Michael Gowder, 32° KCCH
Orator	Mike Selix, 32° KCCH
Prelate	James F. McCallion, 32°
Master of Ceremonies	Ray Ramirez, 32°
Expert	James A. Cervantes, 32°
Asst. Expert	Wayne Folsom, 32°
Standard Bearer	Luke Keith, 32°

COUNCIL OF KADOSH

Commander	Jamie Hopkins, 32°
1st Lt. Commander	Lindsey Shortland, 32°
2nd Lt. Commander	David Branch, 32°
Chancellor	David Frias, 32°

CHAPTER OF ROSE CROIX

Wise Master	Jay Webb, 32°
Senior Warden	Alejo Velarde, 32°
Junior Warden	Sam Brandes, 32°
Orator	
Prelate	Phillip Liu, 32°
Master of Ceremonies	Shawn McCuen, 32°

CONSISTORY

Master of Kadosh	Shawn Smith, 32°
Prior	Jeff Kimble, 32°
Preceptor	Bob White, 32°
Chancellor	Jim Barden, 32°

KNIGHTS OF ST. ANDREW

First Knight	Jay Webb, 32°
--------------	---------------

OFFICERS SERVING ALL BODIES

Personal Rep.	Richard B. Wood, 33°	Almoner	J. Lloyd Clayton, 33°
Asst. PR Admin.	Robert W. McNamara, 33°	Asst. Almoner	Robert Hjorth, 33°
Asst. PR Operations	David Price, 32° KCCH	Chaplain	David G. Kussman, 32° KCCH
General Secretary	Robert W. McNamara, 33°	Asst. Chaplain	Shawn Smith, 32°
Asst. Secretary	Mark S. Hoage, 32°	Tiler	Jack Alastuey, 32°
Treasurer	Shawn Smith, 32°	Historian	Russ Albright, 32°

Time for Guthrie Degrees

WANT TO SEE ALL 29 SCOTTISH RITE DEGREES?

Once a year the Valley of Guthrie Oklahoma presents all 29 degrees in two and a half days. These are in full costume with appropriate staging and all parts are memorized. This occurs during the first weekend in April every year. They have done this every year since 1917.

This year the dates are Friday March 31st thru Sunday April 2nd. The degrees start at 8:00 am on Friday and conclude before 4:00 pm on Sunday. There is no cost to Scottish Rite members with current dues card or candidates that have paid their initiation fee to our Valley.

There will be a number of us going from our Valley. The Guthrie web site is: www.guthriescottishrite.org or you can contact our Valley office for more information.

Senior Warden (cont. from page 4)

about becoming a member of our Valley. I look forward to chatting with you further and getting you to join our brotherhood soon. **Tip #3: Be on time.** Never, ever be late with your follow up call or your face to face meeting. **Tip #4: Be persistent, be polite, and be professional.** As an example, if you call, you can say, "Hi John, it's brother Rosario from the Orange County Scottish Rite Valley calling to follow up on your petition (or our appointment if you have one)". If you receive voice mail, say something like "Sounds like you might be tied up for a few moments. I'll call in 10 minutes if I haven't heard from you. In the meantime, my number is (Provide your Cell Number)."

Brothers, for us to achieve our goal, it is vital to have a superb follow up strategy and tactic, so that you can make the most of the moment.

In summary, having a plan will separate you from the other Valleys seeking the same prospects as you. This gives you a distinctive edge. Make the most of your follow up calls or meetings and watch our membership grow!

Fraternally yours,

Hon. Frankie Rosario, 32° KCCH
Senior Warden

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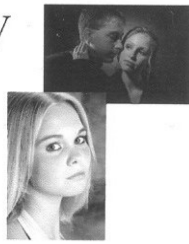
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Business Card	\$20 per month	\$200 per year	1/2 page	\$80 per month	\$800 per year
1/4 page	\$40 per month	\$400 per year	Full page	\$160 per month	\$1600 per year

Allegiance: The bodies of the Ancient and Accepted Scottish Rite, sitting in the Valley of Orange County, Orient of California, acknowledge and yield allegiance to the Supreme Council (Mother Council of the World) of the Inspectors General, Knight Commander of the House of the Temple of Solomon, Thirty-third Degree of the Ancient and Accepted Scottish Rite of Freemasonry of the Southern Jurisdiction of the United States of America.

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Santa Ana, CA 92701

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Of Interest to our Brethren

- *Dues Cards will be checked at Each Stated Meeting*
- *Visit our website at **OCSCOTTISHRITE.ORG***
- *Want to get involved with our degree work contact
Bob Hjorth 33°RDHJORTH@aol.com.*

Request to the Family of the Scottish Rite Member whose name appears on the label ABOVE: Please notify us (address above left) if our member is in a hospital or nursing home, or is incapacitated in any way - thank you
